

Quincy Memorials

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1. BOSTON BUSINESS JOURNAL

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LESSONS LEARNED

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How will the proposed gas tax hike affect your business?



Sandra Reynolds
South Shore
Women's Journal

A gas tax hike would significantly increase our delivery and distribution costs. Although we have not raised our prices in over four years, we may need to consider price increases and a reduction in our distribution workforce.



Rob Lynch
Malloy, Lynch,
Bienvenue LLP

We will probably see an increase in requests for advice from our business clients, whom we counsel as CPAs on cost-savings, budget and tax strategies. Tax increases of any kind in a difficult economy can pose unique problems for the small-business owner.



Jeffrey Poirier
Quincy
Memorials Inc.

Because of the weight of the materials we use (granite and bronze), we expect a dramatic increase in shipping costs. We will absorb this by decreasing costs in other departments and do our best to keep from passing increased costs along to our clients.

★ **Future Lesson Learned:** How is your company cutting back on expenses?
Send your answer in 25-30 words to gwalsh@bizjournals.com. Be sure to include a high-resolution headshot.

